# **Quincy Martinez**

**UX** Designer

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rtfolio

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- User-centered UX Designer with 6+ years of experience transforming complex problems into intuitive digital experiences across fintech, healthcare, and e-commerce platforms
- Proven track record of increasing user engagement by 40% and reducing support tickets by 35% through data-driven design decisions and comprehensive user research
- Expert in end-to-end design process from ethnographic research and journey mapping to high-fidelity prototyping and usability testing validation

#### WORK EXPERIENCE

## FinanceFlow Technologies

March 2021 - Present

#### Senior UX Designer

- Redesigned mobile banking onboarding flow through 20+ user interviews and A/B testing, reducing drop-off rates by 42% and increasing account activations by \$4.2M annually
- Led design system implementation across 4 product teams, creating 75+ reusable components that decreased design-todevelopment time by 30% and improved consistency scores by 85%
- Conducted comprehensive accessibility audit resulting in WCAG 2.1 AA compliance, expanding user base to include 15% more users with disabilities and avoiding potential legal issues
- Facilitated cross-functional design sprints with engineering, product, and business stakeholders, delivering 3 major feature launches ahead of schedule

HealthTech Solutions

June 2019 - February 2021

#### UX Designer

- Transformed patient portal experience through iterative prototyping and usability testing with 50+ healthcare providers, reducing task completion time by 38% and increasing patient satisfaction scores to 4.7/5
- Synthesized insights from 30+ stakeholder interviews to redesign appointment scheduling system, decreasing administrative burden by 25% and reducing no-show rates by 18%
- Collaborated with development team to implement responsive design principles, ensuring seamless experience across devices and increasing mobile usage by 60%
- Established user research repository and testing protocols, enabling data-driven design decisions that improved conversion rates by 28%

RetailHub E-commerce August 2018 - May 2019

#### **UX** Designer

- Redesigned checkout flow using card sorting and heat map analysis, reducing cart abandonment by 31% and increasing mobile conversions by \$1.8M quarterly
- Conducted competitive analysis and user journey mapping for product discovery feature, resulting in 45% increase in product page engagement and 22% boost in average order value
- Prototyped and validated search functionality improvements through moderated usability sessions, decreasing zero-result searches by 40% and improving user task success rates by 35%

## **Digital Innovations Agency**

January 2018 - July 2018

#### Junior UX Designer

- Supported senior designers on 8+ client projects ranging from startup MVPs to enterprise software redesigns, gaining exposure to diverse user needs and business requirements
- Created wireframes and interactive prototypes for client presentations, contributing to \$500K in new business acquisition through compelling design demonstrations
- Assisted in user research activities including interview moderation and data synthesis, helping identify key insights that shaped product strategy for 3 major clients

Design & Prototyping: Figma, Adobe XD, Sketch, Principle, Framer, InVision, Miro, FigJam

**User Research:** Usability Testing, A/B Testing, Card Sorting, Journey Mapping, User Interviews, Surveys, Ethnographic Research, Persona Development

Development: HTML5, CSS3, Basic JavaScript, Responsive Design Principles, Git Version Control

Analytics & Testing: Google Analytics, Hotjar, Mixpanel, Amplitude, Optimizely, UserTesting.com

Collaboration & Process: Design Systems, Agile/Scrum, Design Sprints, Workshop Facilitation, Stakeholder Management, Crossfunctional Collaboration

| EDUCATION  |      |
|--|------|
| Carnegie Mellon University   | 2017 |
| Master of Human-Computer Interaction   |      |
| <ul> <li>Relevant Coursework: User-Centered Design, Interaction Design, Design Research Methods</li> <li>Capstone Project: "Designing for Digital Health Literacy" - Prototype tested with 40+ participants</li> </ul> |      |
| University of California, Berkeley   | 2015 |
| Bachelor of Science in Psychology  |      |
| <ul> <li>Relevant Coursework: Cognitive Psychology, Research Methods, Statistics</li> <li>Thesis: "The Impact of Visual Hierarchy on Information Processing in Digital Interfaces"</li> </ul>                          |      |
| CERTIFICATIONS   |      |
| Design Leadership Certificate  | 2022 |
| Nielsen Norman Group   |      |
| Accessibility in Design  | 2021 |
| Deque University   |      |
| Advanced Prototyping   | 2020 |
| IDEO Design Kit  |      |
| HONORS   |      |
| UX Design Awards - Gold Winner, Financial Services Category UX Design Awards   | 2023 |
| Mobile banking redesign project that increased user engagement by 42%  |      |
| Interaction Awards - Shortlisted, Connecting Category Interaction Awards   | 2022 |
| Healthcare patient portal redesign improving provider-patient communication  |      |
| PUBLICATIONS   |      |

2023

2021

# The Psychology of Mobile Banking UX

**Designing Trust in Financial Interfaces** 

**UX Planet** 

**UX Collective** 25K+ reads

18K+ reads

**UX Week San Francisco** 

Speaker presentation on implementing accessibility in design systems