

# Marcus Rodriguez

Professional Landscaper

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- Experienced landscaper with 7+ years managing residential and commercial properties, specializing in drought-resistant native plant installations and water-efficient irrigation systems
- Proven track record of maintaining 35+ properties with 98% client retention rate while reducing average water usage by 45% through strategic xeriscaping techniques
- Certified pesticide applicator and irrigation technician with expertise in desert landscaping, seasonal maintenance, and crew leadership in Arizona's challenging climate conditions

## WORK EXPERIENCE

### Desert Bloom Landscaping Services

March 2021 - Present

#### Senior Landscaper

- Manage landscape maintenance and installation for 35+ high-end residential properties, achieving 98% client retention rate over 3 years
- Lead 5-person crew in completing \$75,000+ hardscaping and irrigation projects, consistently finishing 2-3 days ahead of schedule
- Reduced client water usage by average of 45% through strategic native plant selection and drip irrigation system installations
- Trained 8 new crew members on safety protocols, equipment operation, and Arizona-specific plant care techniques
- Developed seasonal maintenance schedules for 15,000+ sq ft of commercial landscape beds, reducing plant replacement costs by 30%
- Maintained zero-incident safety record while operating heavy equipment including skid steers, trenchers, and commercial mowers

### Southwest Property Services

June 2019 - February

#### Landscape Technician

2021

- Progressed from basic maintenance to specialized irrigation installation, completing 25+ drip system installations independently
- Managed year-round maintenance for 20 residential properties, including seasonal color rotations and desert plant care
- Operated commercial zero-turn mowers, aerators, and dethatchers on properties ranging from 0.5 to 3 acres
- Diagnosed and treated common desert plant diseases and pest

## AWARDS & RECOGNITION

### Excellence in Water Conservation Award - Gold Level

Arizona Landscape Contractors Association

2023

Project: Residential xeriscaping transformation reducing water usage by 60% while maintaining year-round visual appeal

### Employee of the Month

Desert Bloom Landscaping Services

Awarded 4 times (2021-2023)

Recognized for exceptional client satisfaction scores, safety record, and mentoring abilities

### Featured Project

Arizona Home & Garden Magazine

September 2022

Native desert garden installation featured in "Sustainable Landscaping Solutions" article

issues using integrated pest management techniques

- Collaborated with landscape designers on installation of 12 major xeriscaping projects totaling \$120,000 in value

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## **Green Valley Maintenance**

*April 2017 - May 2019*

### **Landscape Laborer**

- Performed landscape maintenance on 15+ residential and commercial properties including mowing, trimming, and seasonal cleanups
- Assisted in installation of hardscaping features including decorative rock gardens, retaining walls, and walkways
- Developed expertise in identifying and caring for 100+ native Arizona plant species
- Maintained and performed basic repairs on landscape equipment including mowers, trimmers, and blowers
- Earned Employee of the Month recognition twice for exceptional attention to detail and client communication

## **EDUCATION & CERTIFICATIONS**

### **Phoenix Community College**

*Completed: May 2020*

#### **Certificate in Landscape Design and Maintenance**

Relevant Coursework: Desert Plant Identification, Soil Science, Irrigation Systems, Hardscape Construction, Sustainable Landscaping

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### **Arizona Department of Agriculture**

*Valid through:*

#### **Certified Pesticide Applicator License**

*December 2025*

License #AZ-7849

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### **Irrigation Association**

*Valid through: March*

#### **Irrigation Technician Certification**

*2026*

#### **Certified Landscape Irrigation Auditor**

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### **Occupational Safety and Health Administration**

*Completed: January*

*2023*

#### **OSHA 10-Hour Construction Safety Training**

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### **Desert Ridge High School**

*Graduated: June 2016*

#### **High School Diploma**

## **SKILLS**

### **Equipment & Tools**

- Commercial zero-turn mowers (Toro, Exmark, Hustler)
- Skid steer operation with trenching and grading attachments

- Chainsaw operation (OSHA certified)
- Irrigation system installation and repair (drip and spray systems)
- Compact excavator operation
- Landscape construction tools and power equipment

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## Horticultural Expertise

- Native Arizona plant identification and care (200+ species)
- Xeriscaping and drought-resistant landscape design
- Integrated Pest Management (IPM) techniques
- Soil analysis and amendment for desert conditions
- Water-efficient irrigation design and maintenance
- Seasonal maintenance planning for desert climates

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## Professional Skills

- Client consultation and landscape problem-solving
- Crew leadership and training
- Project scheduling and time management
- Safety protocol implementation and training
- Bilingual communication (English/Spanish)
- Weather-adaptive work planning

## REFERENCES

### David Chen

Operations Manager, Desert Bloom Landscaping Services

Direct Supervisor (2021-Present) - Can speak to: Technical skills, crew leadership, project management, client relations. Phone: (555) 392-7841, Email: [dchen@desertbloom.com](mailto:dchen@desertbloom.com)

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### Maria Gonzalez

Property Manager, Scottsdale Residential Properties

Client - managed 8 HOA properties (2020-Present) - Can speak to: Reliability, quality of work, problem-solving, seasonal maintenance expertise. Phone: (555) 471-6293, Email: [mgonzalez@scottsdaleresidential.com](mailto:mgonzalez@scottsdaleresidential.com)

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### Robert Thompson

Homeowner

Private client - complete landscape renovation (2022-Present) - Can speak to: Custom design work, communication skills, attention to detail, water conservation results. Phone: (555) 658-4172, Email: [rthompson@email.com](mailto:rthompson@email.com)