## **Natalie Richardson**

Change Management Executive

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- Results-driven Change Management Executive with 4+ years of experience supporting organizational transformations across technology implementations, process improvements, and cultural initiatives
- Proven track record of achieving 85%+ adoption rates through strategic stakeholder engagement, comprehensive training programs, and data-driven resistance management
- Expertise in ADKAR methodology and Kotter's
   8-Step Process with hands-on experience
   coordinating change initiatives impacting 500+
   employees across multiple departments
- Currently pursuing Prosci Change Management Practitioner certification with strong foundation in change readiness assessments, communication planning, and training coordination

#### **WORK EXPERIENCE**

### **TechForward Solutions**

January 2022 - Present

### **Change Management Executive**

- Coordinated enterprise-wide SAP implementation affecting 450+ employees across 6 departments, achieving 92% user adoption within 8 weeks through targeted stakeholder engagement and customized training programs
- Developed and executed comprehensive communication strategy reaching 600+ staff members via weekly newsletters, town halls, and departmental briefings, maintaining 78% engagement rate throughout 18-month transformation
- Conducted stakeholder impact assessments and resistance analysis for 3 major process changes, identifying 25+ key influence points that informed leadership intervention strategies and reduced implementation timeline by 15%
- Created and facilitated 40+ training sessions for new performance management system, reducing time-to-competency from 3 weeks to 8 days and achieving 96% user satisfaction scores
- Established change champion network of 15 departmental representatives, providing coaching and support materials that

### MidWest Financial Group

June 2020 - December 2021

Organizational Development Specialist

- Supported cultural transformation initiative during company merger, facilitating 25+ focus groups with 200+ employees to identify integration challenges and develop targeted solutions
- Designed and implemented change readiness assessment using Qualtrics surveys, analyzing feedback from 300+ respondents to create data-driven change strategy that improved employee confidence scores by 40%
- Collaborated with IT and HR teams to manage transition to new HRIS system, creating user guides and conducting 20+ departmental training sessions that achieved 89% first-time login success rate
- Coordinated bi-weekly steering committee meetings with C-level executives, providing change metrics dashboards and resistance reports that informed strategic decision-making throughout merger process

### **Global Manufacturing Inc.**

August 2019 - May 2020

Training and Development Coordinator

- Led training coordination for lean manufacturing process implementation across 3 production facilities, supporting 180+ floor workers through workflow changes that increased efficiency by 22%
- Developed multilingual training materials and job aids for diverse workforce, achieving 94% comprehension rates and reducing safety incidents by 18% during transition period
- Conducted pre and post-implementation surveys to measure change adoption, tracking key metrics that demonstrated 85% sustained behavior change 6 months post-implementation
- Created feedback collection system using Microsoft Forms and SharePoint, gathering real-time input from 150+ employees that enabled rapid course corrections during rollout phase

#### **SKILLS**

### Change Management Methodologies

- ADKAR Model implementation and assessment
- Kotter's 8-Step Change Process
- Stakeholder Analysis & Impact Assessment (RACI matrices, influence/interest grids)
- Change Readiness Assessments and cultural diagnostics
- Resistance identification and mitigation strategies

## **Technical Competencies**

• Survey and Analytics Platforms: Qualtrics, SurveyMonkey, PowerBI

dashboards

- Project Management Tools: Microsoft Project, Smartsheet, Monday.com
- Collaboration Platforms: Miro, Mural, Microsoft Teams, Slack
- Advanced Excel: pivot tables, data visualization, metrics tracking
- SharePoint administration for change communication hubs

### **Core Competencies**

- Workshop Facilitation virtual and in-person environments
- Stakeholder concern identification and resolution
- Change story development and delivery
- Training program design and execution
- · Communication planning and multi-channel messaging
- Conflict resolution and resistance management through persistent engagement

#### **EDUCATION**

### **Northwestern University**

2019

Bachelor of Science in Organizational Psychology

- Relevant Coursework: Organizational Behavior, Group Dynamics, Research Methods, Statistical Analysis
- Senior Capstone: "Communication Effectiveness During Digital Transformations in Mid-Size Organizations"
- Dean's List: 4 semesters | Cumulative GPA: 3.7/4.0

#### **CERTIFICATIONS**

# Prosci Change Management Practitioner (in progress)

Expected: April 2024

Prosci Inc.

### Lean Six Sigma Green Belt

2023

**ASQ** 

## Project Management Fundamentals

2022

PMI

### **Advanced Facilitation Skills**

2021

International Association of Facilitators

**KEY PROJECTS** 

## **Enterprise Resource Planning Implementation**

January 2023 - August 2023

### TechForward Solutions | January 2023 - August 2023

- Context: Company-wide transition from legacy systems to integrated SAP platform affecting all business processes
- Action: Led change management workstream including stakeholder mapping, training design, and communication strategy for 450+ users
- Result: Achieved 92% user adoption within 8 weeks, zero business disruption days, and 96% user satisfaction with training program

### **Cultural Integration Initiative**

June 2020 - December 2021

#### MidWest Financial Group | June 2020 - December 2021

- Context: Post-merger cultural alignment between two financial services companies with different operating philosophies
- Action: Designed and facilitated integration workshops, conducted cultural assessment surveys, and established cross-company mentorship program
- Result: Improved employee engagement scores by 35%, reduced voluntary turnover by 28%, and achieved unified culture metrics within 18 months

AWARDS AND RECOGNITION

## Excellence in Change Leadership Award

Q4 2023

### **TechForward Solutions**

Recognized for exceptional change management execution during SAP implementation that exceeded adoption targets by 15% and delivered project 3 weeks ahead of schedule

### **Innovation in Training Design**

2021

### MidWest Financial Group

Awarded for developing multilingual, multimedia training approach that achieved highest comprehension rates in company history during system transition

PROFESSIONAL DEVELOPMENT

# Change Management Best Practices Workshop

2023

**ACMP Chicago Chapter** 

## **Digital Transformation Leadership**

## Advanced Stakeholder Engagement Strategies

**Corporate Education Group** 

2021