



Kenneth Nance | Winona, MN

Growth Focused Winona, MN, Executive

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Kenneth Nance is a Texas-based growth consultant who previously engaged in executive capacities with the Fastenal Company in Winona, MN. His most recent work with the industrial supplies provider centered on a sales initiative that boosted the firm's government and aerospace business. Kenneth Nance's accomplishments in Winona, MN, built on more than a decade guiding regional corporate efforts that included a position focused on expansion in the Canadian market.

From 1998 to 2005, Mr. Nance spearheaded the establishment of a pair of distribution centers for Fastenal, International, servicing Quebec and Ontario, and launched 60 new stores across Canada. His efforts expanded the business from \$700,000 to approximately \$9 million per month, and he was also responsible for opening operations in Mexico, Asia, and Europe during this period.

Based in Dallas, Mr. Nance subsequently engaged as turnaround-focused regional vice president with Fastenal's South Central Region. From 2012 to 2016, he was corporate officer and executive vice president with the firm and guided operations across the Eastern US region. He was responsible for leading 1,300 stores and oversaw annual sales totaling more than \$1.7 billion.

EXPERIENCE

The Nance Group
Founder

Jan 1, 2017 - Present

EDUCATION

Pittsburgh State University
BA

Aug 1, 1987 - May 1, 1991

Pittsburg State University
MA

1991