

matthew lorin

Taking a moment

Seasoned leader with demonstrated successful history in non-profit and private philanthropic start-up with expertise in public education, civic engagement, community development, international humanitarian and human rights. Strong business development professional with graduate certification in cross-cultural management and a Master's Degree in Public Administration from Harvard University, John F. Kennedy School of Government.

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EXPERIENCE

XQ Institute

JUNE 2016 - NOVEMBER 2017 (1
YEAR 6 MONTHS)

Inaugural President

Inaugural President of the non-profit, XQ Institute, dedicated to rethinking public high school in America. In partnership with the CEO, oversee all aspects of the organization. o Inaugural President of Emerson Collective's XQ Institute dedicated to rethinking public high school o Member of senior leadership with oversight of largest open call to rethink public high school in history o Responsibility over \$120mm grant portfolio o Leadership of all aspects of organizational operations and program implementation o Management of staff of 30 and dozens of vendors and service providers

The Learning Coalition

APRIL 2011 - MAY 2016 (5 YEARS 2
MONTHS)

Founding Executive Director

Founding Executive Director of a private operating charity dedicated to civic engagement in public education in Hawaii. Lead grantmaking and technical assistance strategies for civic engagement in public education. Manage \$2 million Grantmaking portfolio. Manage staff of 3

Program Officer

APRIL 2008 - MARCH 2011 (3
YEARS)

Sole Program Officer for Hawaii's largest private philanthropy. Lead grantmaking and technical assistance strategies for public education redesign with a focus on principal leadership. Manage \$4 million Grantmaking portfolio. Generate \$2 million in new giving annually.

Office of Hawaiian Affairs

SEPTEMBER 2005 - MARCH 2008 (2
YEARS 7 MONTHS)

Director of Planning, Research, Evaluation & Grants

Member of senior management team for the State of Hawaii's formal native advocacy organization. Manage six professional staff and annual operating budget of \$750,000. Administer \$14 million in annual grantmaking through 2 programs. Administer Agency wide tactical and strategic planning. Administer Agency wide program and project evaluation. Developed and implementing Agency research capacity. Provide counsel to OHA Administrator and Board of Trustees.

Director & Managing Partner

MAY 2001 - MARCH 2003 (1 YEAR
11 MONTHS)

Conceived & launched innovative full service hi-tech consulting practice & incubator facility.

Managed all aspects of day-to-day facility and corporate partnership operations. Successfully integrated for-profit, non-profit and competitive entities in same value chain. Identified and maintained a strategic network of over 30 allied public and private enterprises. Developed and provided training programs for entrepreneurs in all aspects of business development.

Lead Consultant

1998 - 2001 (4 YEARS)

Clients included: United Nations Office of Project Services, New York, NY 1/00 - 1/01 # Consulting Director, Business Development and Strategic Planning Group o Established Business Information Management Group; o Spearheaded organization-wide re-engineering, business development initiatives; o Developed and provided transition, facilitation, mediation and communication trainings; o Assisted development, marketing & implementation of int'l conference at NY Convention Center; o Lead Manager for creation of proprietary financial management and planning software. Songmasters, Inc, New York, NY 6/00 - 1/01 # Consulting Project Manager, Social Marketing o Administered Ford Foundation civil society grant in support of national educational partnership; o Conceived and assembled landmark national education and civil rights coalition; o Designed, coordinated and convened three-day landmark national conference. Humpty Dumpty Institute (HDI), New York, NY 1998 - 00 # Consulting Director, US/UN Relations & Public Private Partnerships o Developed & managed start-up from vision to inaugural program implementation; o Assisted organization secure \$1.5 million operating capital for 3-year start-up; o Developed and implemented cornerstone projects to bridge Congressional and U.N. relations; o Developed and administered all aspects of bi-monthly policy roundtables; o Planned and led missions of executives and high net worth individuals to conflict areas. Americas Partners LLC, New York, NY 1998 # Consulting Government Affairs Strategist, Venture Capital & Real Estate Development Group o Provided counsel to senior management of venture capital and real estate development group; o Conceived innovative trade regime between Israel and Jordan; o Guided successful negotiations between Israeli, Jordanian, and American entities; o Authored legislative and contractual language for creation of landmark Middle East free trade zone.

Global Head of Communications, Emerging Market Investment Bank

1997 - 1998 (2 YEARS)

o Conceived & launched Office of Strategic Communications for emerging market banking group; o Responsible for all facets of Group communications with 350+ employees in 14 countries; o Managed research & production, enterprise Web, government affairs, and crisis communications; o Managed 15 staff, vendor relationships and regulatory compliance across 3 continents; o Produced highly polished equity research and promotional materials across platforms; o Administered US\$2 million budget; o Co-managed project team responsible for delivery and administration of integrated Web presence; o Oversaw knowledge management, database administration and Web integration; o Coordinated briefings, developed trainings, and coached senior staff; o Managed crisis response to collapse of primary business during Asian market crash; o Reduced operating budget of editorial and production group by 25% in first six months.

National Security Council, The White House

1995 - 1997 (3 YEARS)

Director, Office of Multi-lateral & Humanitarian Affairs

o Counseled President, National Security Advisor & First Lady on multilateral and humanitarian affairs; o Managed comprehensive strategic and crisis planning and response;

o Managed democracy promotion, civil society & information operations; o Coordinated policies among government agencies & through inter-agency working group processes; o Developed and administered inaugural NSC Web presence; o Principal staff responsible for development of Southeastern European Cooperative Initiative; o Managed complex bureaucratic processes responding to real-time national security crises; o Built alliances among disparate political, social and corporate factions; o Represented President in bilateral and multi-lateral negotiations;

EDUCATION

Harvard University, John F. Kennedy School of Government 1989 - 1991
Master's Degree, Public Administration,

School for International Training 1988 - 1989

Tufts University 1983 - 1987
Bachelor's Degree, Art History,

Saint Ann's High School 1981 - 1983
High School,

Friends Seminary 1970 - 1975
DNA, DNA,
Trinity High School

SKILLS

Strategic Planning, Leadership, Nonprofits, , Fundraising, Public Speaking, Community Outreach, Program Management, , Nonprofit Organizations
