



Jeff Weiss Charlotte, NC

Sales and Marketing Professional

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Based in Charlotte, NC, Jeff David Weiss has more than 25 years of experience in sales and marketing. He previously worked with NAVEX Global for nearly a decade, beginning as director of sales and account management and proceeding to earn several promotions to positions of increasing responsibility. Working with large sales teams and clients in the United States as well as internationally, Jeff David Weiss tallied a number of achievements during his time with NAVEX, including overseeing 2015 sales growth of 300 percent in his final role as senior director of strategic solutions.

Before transitioning to NAVEX, Jeff Weiss served as general manager and vice president of sales and marketing at Intercede Services, Inc., where he helped position the company as a leader in risk and compliance resolution. In 1999, he founded National Technology Solutions, Inc., a company that offered consulting and other services to IT organizations all over the world.

Mr. Weiss has shared his knowledge in integrating ethics, technology, and compliance at gatherings of the Society of Corporate Compliance and the Ethics and the Compliance Officer Association. He maintains expertise in a number of areas, including international data privacy, SaaS-based solutions, and risk management.

EXPERIENCE

NAVEX Global

April 2012 – Present

Director, Strategic Accounts

Global Compliance

April 2008 – April 2012

Vice President, Sales

EDUCATION

University of Florida

Aug 1, 1981 - Jun 1, 1986

Associate's degree, Finance/Computer Science