



GIORGI Lobjanidze

PMI Tbilisi, Georgia Chapter Leader.

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<https://gobroni.fund/>

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Email: giorgi.lobjanidze@gmail.com

Giorgi Lobjanidze: A Project Management and Business Analysis Expert with a Passion for Education and Innovations.

- *#MBA-IT: (ESM Business School / MBA-IT N000223);*
- *# Bachelor of Science in Physics and Technology (Tbilisi State University);*
- *# Strategic Management and Innovation – (Copenhagen Business School);*
- *#PMI #: 992877 (Since 07 Mar 2009);*
- *# PMI (PMP)® # 1462914. (Since 27 Oct 2011);*
- *# (PMI-ACP)® #3373267 (Since 15.11.2022);*
- *# (PMI-PBA)® #3775113 (Since 15.02.2024);*
- *# (PMI OT)® - Organisation Transformation Qualification - by Project Management Institute ([Link](#)).*

All Certificate Barges ([Link](#))

About Giorgi Lobjanidze ([Link](#))

Giorgi Lobjanidze is a seasoned digital transformation, project management, and business analysis professional with a proven track record in various industries, including IT, banking, government services, healthcare, maritime, energy (electricity, water and green energy), and education. He holds certifications in predictive and adaptive approaches (PMP®, PMI-ACP®), business analysis (PMI-MBA®), and organisation transformation qualification (OT®). He possesses a Master of Business Administration in IT (MBA-IT) and business analysis.

As the Director of Professional Development and Education at PMI Tbilisi, Georgia Chapter, Giorgi is deeply committed to fostering project management expertise. He actively engages with Junior Achievement Georgia, serving as a Supervisory Board member and contributing his expertise as an expert, selection jury member, coach, mentor, and trainer.

He is VC (Director) of Education. Member Of The Supervisory Board of Junior Achievement Georgia ([Member of JA Worldwide and JA Europe](#)) ([Link](#))

- *Under his leadership, PMI Tbilisi, Georgia Chapter, and LEPL Tbilisi #58 Public School joined the PMI Southern Italy Chapter (PMISIC) initiative, #ProjectManagementSkillsForLife ([Link to PMS4L](#)).*
- *He was a judge member at the largest youth entrepreneurship festival in Europe, #Gen_E 2023, in Istanbul and worked with excellent fellow judges full of valuable exchanges and moments. ([Publication](#))*
- *He was a speaker at the PMI.org regional meeting in Prague (LIM2022) and a judge member at the largest youth entrepreneurship festival in Europe, #Gen_E 2023 (JA Europe), in Istanbul. 2021, 2022, 2023 years Recognised by PMI.org as a Chapter Leader ([Link](#)).*
- ***He was a PMO Event Speaker** – the event was organised by PMO Global Institute Inc. "Smart Organisations and Smarter PMOs: Tangible Value in Every Step!" ([Link](#))*
- *He is a **PMO Global Award Judging Committee Member** for the 2025 Project Management Institute (PMI.org), PMOGA - PMO Global Alliance PMO Global Awards, the world's most prestigious recognition for PMOs driving excellence, innovation, and strategic impact. ([Link](#));*
- *Author of **Why PMO Education Matters?** Mastery Series– ([30 Posts ++](#))*

Giorgi's unwavering belief in the power of communication, motivation, and teamwork forms the cornerstone of his project management philosophy. He is passionate about empowering individuals and organisations to achieve their project goals.

Contact:

- <https://www.linkedin.com/in/giushki/>
- https://www.resumonk.com/5q1uqPTei_5WIx9V5UWv2Q
- <https://www.credly.com/users/giorgi-lobjanidze/badges>
- <https://www.linkedin.com/sales/ssi>

EXPERIENCE

BTU • Business and Technology University - <https://btu.edu.ge/>

September 2024 - Current

Professor - IT Project Management

- ✓ Course: IT Project Management * Waterfall (Predictive) - Hybrid-Agile (Adaptive)
- ✓ University: Business and Technology University (<https://btu.edu.ge/>)

The course goal is to develop the student's awareness of IT information technologies and digital projects. After completing the course, the student should be able to obtain information, analyse and decide on the best approach for the successful implementation of the project, get to know and develop the ability to organise the work necessary for the successful implementation of IT-information technology projects, and adapt to the constantly changing environment characteristic of projects for information technology and digital transformation.

- IT Project Management for [DoITinGeorgia](#) - Programme Lecturer / Mentor - 2025 May – December - © 2025 GITA (Georgian Innovations and Technology Agency).
- The event was organised by PMO Global Institute Inc. "Smart Organisations and Smarter PMOs: Tangible Value in Every Step!"
 - [DoITinGeorgia](#) - Programme - © 2025 GITA.

ITS.ge and ITRON (<https://na.itron.com/>)

July 2024 - Present

Director Program Management Office (PMO)

Senior Project Development and Transformation Manager for:

"Automated Metering of Electricity and Capacity Control (ESCA) System Implementation Project for [JSC Georgian State Electro system \(GSE\)](#)"

- 1). Client: JSC Georgian State Electrosystem (<https://www.gse.com.ge/home>)
- 2). Integrator Local : ITS (ITS.ge: tailoring business solutions and services for corporate and SME clients);
- 3). Integrator Global: ITRON (<https://na.itron.com/>): By delivering modern technologies, Itron is innovating new ways for utilities and cities to manage energy and water.(8,000+ utilities and cities in more than 100 countries trust Itron) ([Reference](#))

Project Description:

In 2016, Georgia joined the Energy Union through the Energy Union Founder Protocol. In 2017, the Georgian Parliament ratified the protocol, establishing the Energy Union legislation. This led to the adoption of the Law of Georgia in 2019, which established electricity markets based on market principles such as competition, transparency, non-discrimination, and sustainability. In 2020, the Government of Georgia approved the "Concept of electricity market model," and the Energy and Water Supply Regulatory Commission of Georgia approved the "Rules of the electricity market" to define the organization and functioning of wholesale electricity markets. The electricity markets began operating from the concept date, with the Georgian State Electric System (SSE) responsible for forecasting and procuring losses in the transmission network. The SSE needs an automated accounting system (ESCA) to adapt to modern technologies and provide nationwide electricity from metering points.

Skills: New Business Development · Business Development · Strategic Business Development · Business Development Consultancy

The event organized by: PMO Global Institute Inc. "Smart Organizations and Smarter PMOs: Tangible Value in Every Step!"

UWSCG - United Water Supply Company of Georgia LLC

27.12.2023 - Current

Invited Consultant in The Organizational Transformation, Business Analysis and Project Management

Invited Consultant in The Organizational Transformation, Business Analysis and Project Management for [UWSCG - United Water Supply Company of Georgia LLC](#)

Responsibilities:

- Supervise SOP (standard procedures) development and adaptation process considering UWSCG environmental factors and industry legal and technological requirements.
- Supervised the Quality Management Business Analyst team.
- Established a structured work system aligned with company goals.
- Defined specific tasks for business analysts based on departmental objectives.
- Conducted online monitoring, discussed completed work, developed solutions for issues, and set new tasks.
- Evaluated and approved interview questionnaires and procedures.
- Reviewed and assessed interviews prepared by business analysts, provided instructions for improvements.

- Verified and confirmed final information and diagrams in relevant software.
- Reviewed and approved work description documents, both drafts and final versions.
- Participated in candidate selection committees.

Actual I.T. d.d. (<https://www.linkedin.com/company/actual/>)

May 2023 - Present

Local Project Manage - PCS (Port Community System Implementation In Georgia)

PCS (Port Community System Implementation in Georgia) Project Executed by Consortium:

- **Actual I.T. d.d.** (<https://www.actual-it.si/en/home>) - was founded in 1994 with the goal of offering complete IT solutions to individuals and enterprises. Actual Group is a member of DBA Group, Italy.
- **DBA PRO. S.p.A.** (<https://www.dbagroup.it/en/dba-pro/>)- provides architectural, engineering, and project management as well as ICT services and solutions for the conception, realization, and management of works.
- **UGT** (<https://ugt.ge/en/>) - leading company in the field of digital technologies in Georgia, which started its activity in the field of IT, twenty-five years ago and has expanded its scope over time.

About Project:

The Maritime Transport Agency of Georgia ([MTA](#)) is working with the European Bank of Reconstruction and Development (EBRD) and other international donors to integrate and fully digitize the country's maritime transport chain. With assistance from the US Department of Justice for the development of a Maritime Single Window (MSW) in Georgian ports. Building on this support and for the maritime transport chain to be fully integrated and digitized, the MSW should be linked with a Port Community System (PCS). EBRD provided support for developing a PCS for Georgian ports. (The PCS is an electronic platform connecting the various Port management systems and enabling the secure and fast exchange of information between seaport stakeholders (public and private sector).

References:

- DBAGroup (<https://www.linkedin.com/company/dba-group/>).
- Actual I.T. (<https://www.linkedin.com/company/actual/>)
- UGT (<https://www.linkedin.com/company/ugt/>)

Project Story:

"Treading today along the Silk Way in the footsteps of my ancestor Marco Polo, we always intended to add a digital layer to the transport of goods. The aim is to speed up, efficientize, and increase the competitiveness of the so-called Middle Corridor linking China to Europe through Kazakhstan, Azerbaijan, and Georgia. Now we are there, but this is just the first step !" - this is how Marco Politi commented on the participation in Tbilisi at the official launch of the Port Community System project for all Georgian ports, developed by Actual I.T. (part of DBA Group) after winning a recent tender launched by the EBRD and financed by the EBRD, EU and the UK.

After 7 years of relentless activities in the Caspian and Black Sea area, we are now proud to serve with our software applications the Port of Baku, the ports of Bulgaria, and now also Georgia.

Call to action:

Donors, Georgian government decision-makers, and Consortium members are excited to launch the Port Community System project in Georgia. This project will add a digital layer to the transport of goods along the Silk Way, which is expected to speed up, streamline, and increase the competitiveness of the Middle Corridor.

Project Launch Publications:

1. [Publication about Project Launch \(ENG\), #2.](#)
2. [Publication about Project Launch \(GEO\)](#)
 - <https://lnkd.in/dEZjqwKh>
 - <https://lnkd.in/djgA9dnU>
 - <https://lnkd.in/dZamq8GX>
 - <https://lnkd.in/dNXkfETC>

DBAN - Digital Blue Economy and Innovation Acceleration Network

01.2023 - current

Education, capacity building, and Professional acceleration Manager - Mentor, Workshop Facilitator, Content Creator. Trainer.

Funded by European Union (EU) Project - **DBAN - Digital Blue Economy and Innovation Acceleration Network**

The project idea is designed around the concept of establishing a regional blue economy and innovation acceleration network-based ecosystem that supports existing and emerging businesses and business initiatives in the blue economy sectors, building upon their potential for innovation and circular and bio-based solutions as well as their capacity to contribute to the local/regional sustainable development performance indicators. ([more](#)).

01 Series of Trainings:

project Training Module: "BLOCK 1. IT skills & competence for companies (E-tools for project, task, and team management)" passed by more than 200 students after the 2023 year till today and covered the following topics/learning objectives:

Building study materials and conducting training and workshop sessions for the following audience:

- Maritime Transport Agency;
- Batumi Port / Poti Port;
- Maritime Navigation Agency;
- Logistic / Transportation Players for Ports;
- Maritime education Institutes;
- Maritime and Non-Maritime Tours industry in the Ajara - Batumi Region,
- Interested in Topics Public/Nongovernment Organisation

Training Topics:

- Project needs assessment, requirements and solution evaluation, Initiation, planning, scheduling, and tracking progress with digital technologies;
- Project management methodologies, digital tools, and project lifecycle planning;
- Agile (Adaptive) and Waterfall (Predictive) Project Methodologies;
- Bbusiness model using Innovative, Design Thinking and Lean Techniques (Business Model innovation, The Business Model Canvas);
- Electronic / Digital Identification
- Data Visualization
- Digital Collaboration Tools

Training Participants: 100 + participants

- 1 Group: Tourism, 35 persons (Tourism Department, Association) (Batumi TechnoPark, 08-09.04.2023. 16 Hours in Class, 8 Hours Preparation);
- 2 Group: Transport: 30 persons (Batumi TechnoPark, 12-13.05.2023, 16 Hours in Class, 8 Hours Preparation);
- 3 Group: Aqua / Tourism, 35 persons (Academia/University) (Batumi Shota Rustaveli State University 19-20.04.2024, 16 Hours in Class, 8 Hours Preparation);

02. MENTORING PROGRAMME

13-29.06.2024 OnLine (48 Hour Sessions + 16 Hour Preparation) (Publication [Link:](#))

D.B.A.N.—Digital Blue Economy and Innovation Acceleration Network

MENTORING PROGRAMME (<https://blue-growth.net/>) founded by the European Union.

Mentoring Objectives (5 Goals)

- **GOAL 01.** Enhancing the entrepreneurial skills of blue economy mentees, namely: (Business planning, Financial management, Marketing, Networking)
- **GOAL 02.** Tailoring the model of the startup according to the building blocks of the Business Model Canvas: (Value Proposition, Customer Segments, Channels, Customer Relationships, Revenue Streams Key Resources, Key, Activities, Key Partners, Cost Structure);
- **GOAL 03.** Development of the product development cycle: (Ideation – ideas' generation, Designing the product concept , Development -building the product based on the design specifications, testing stage, launching stage

Training/Workshop Materials Based on:

1. Targeted audience Need assessed before training;
2. ICT, Project Management, and Innovative Product Development modern methodologies,
3. Lean Planning and Operations, adaptable (Agile), Predictable (WaterFall), Hybrid Project management;
4. Startup and Entrepreneurship Instruments: Busnes Model Canvas, Running Lean, Design Thinking.
5. and prior to my personal experience in the Maritime industry,;

(Public Services Development Agency, Ministry of Justice of Georgia and Maritime Transport Agency (see below in this document))

- Issuing Seafarers ICAO Comp. Documents—PSDA Projects with Maritime Transport Agency (<http://www.mta.gov.ge/>) - Full Operations Processing Software Project Manager: (http://europa.eu/rapid/press-release_IP-13-1152_en.htm)
 - [Seafarers' documents on Line verification system](#) (For all Issued Documents);

- [Training Centers and Georgian Seafarers Academy Integration to the Core System](#);
- Seafarers Medical Centers integration to the Core System.
- [Georgian Ships Registry Project Manager](#);
- and Related organization services synchronization.
- MENTORING PROGRAMME Mentor - D B A N - Digital Blue Economy and Innovation Acceleration Network - ([Publication and Presentation](#))
- founded by the European Union (<https://blue-growth.net/>) - I'm proud to be a mentor

Reference:

- David Tsiskaridze - Chairman of the Board of the Project Partner from Georgia ([IBEDC - INTERNATIONAL BUSINESS AND ECONOMIC DEVELOPMENT CENTER](#));
- davit.tsiskaridze@gmail.com;
- tel: +995 595 76 22 76.

PMI Tbilisi, Georgia Chapter

February 2021 to March 2024.

[Director of professional development and education - VP/Volunteer](#)

I was a Judge member at the largest Youth Entrepreneurship Festival of Europe, #Gen_E 2023, (([Source](#))) in Istanbul, and worked with excellent fellow judges full of valuable exchanges and moments. ([Publication](#))

leading the participation of students from Georgia in the PMS4L WEB IE - 3rd Edition in November 2023. ([Publication](#))

Main duties and achievements during the Promotion PMI project and change management services.

Work with Government, Nongovernment, and Business organizations to develop, improve and promote PMI Project/Change/Strategic management professional development programs.

* Excellent example of the Project Management Institute Chapters Collaboration

Event: Project Management Institute Leadership Institute Regional (Europe) meeting in [Prague \(28 - 30 October 2022\)](#)

*** Session 2 Topics (Sunday, 30 October) :

1.) Building an innovative reality with young Change-makers (PMI Tbilisi, Georgia Chapter)

2.) PMS4L_WEB_IE – International edition of PM Skills for Life for High Schools (PMI Southern Italy Chapter, PMI Turkey Chapter).

*** Joint Session Speakers:

* Giorgi Lobjanidze (MBA-IT. PMP. CTO) Director of Professional Dev. and Education, PMI Tbilisi, Georgia Chapter

* Tamta Basilaia|PMP®|PMI-ACP®| PMI Tbilisi, Georgia Chapter Leader.

* Giuseppe Cocozza Liason PMIEF, PMI Southern Italy Chapter

* Deniz Cabadak Youth & Social Impact Training Specialist, @PMI Turkey Chapter

https://www.linkedin.com/feed/update/urn:li:activity:6988755175758786560/?fbclid=IwAR3TGeVIP_JV1Y8G4MspMdKy5Pf68Ie-1HpseSLlUb1q6L-fQkc6Xpey1Bk

Junior Achievement Georgia

February 2022 - to Present

[VC \(Director\) of Education. Member Of The Supervisory Board](#)

I was a Judge member at the largest Youth Entrepreneurship Festival of Europe, #Gen_E 2023, (([Source](#))) in Istanbul and worked with excellent fellow judges full of valuable exchanges and moments. ([Publication](#))

Connecting [PMI.org](#). [PMIEF.org](#) and Junior Achievement Georgia Deliver Valuable Qualified Educational Services for young people and startups In Georgia.

Participate as an Expert, Jury Member, Coach, Mentor, and Trainer in Junior Achievement Georgia Activities.

Involve [PMI Tbilisi Georgia Chapters](#) members in The Junior Achievement Georgia Educational Activities.

Connecting [PMI.org](#). [PMIEF.org](#) and Junior Achievement and Deliver Valuable Qualified Educational Services In Georgia.

Participate as an Expert, Jury Member, Coach, and Trainer in Junior Achievement Georgia ([JAG.GE](#)) Activities. Involve PMI Tbilisi Georgia Chapters members in The Junior Achievement Georgia Educational Activities.

Full Stories about already performed Activities (<https://www.linkedin.com/in/giushki/>)

Network of Hospitals (Healthcare)

Jun 2020 - 01.01.2023

[Agile Coach >>> Product Owner](#)

I started this challenging and very engaging journey as an Agile Coach and became a Product Owner.

Project: Patient Portal (Responsive Web/Mobile Based) for Network of Hospitals (Healthcare)

Gathering, Identifying, prioritizing and accepting the work produced by the team to ensure the most valuable and appropriate functionality of the product.

Collect feature evaluation requests, weekly During Retrospectives, Progressively elaborate process, Product Backlog, Features and Discuss with team, prioritise product / release backlog, plan releases with the team and monitor sprints.

Work with sponsors and permanently Demonstrate Demos to ensure Product Value delivery Acceptance and Customer buy-in ... etc ...

<https://www.linkedin.com/in/giushki/overlay/1635508576829/single-media-viewer/>

<https://www.credly.com/users/giorgi-lobjanidze/badges>

NAEC - National Assessment and Examinations Center - Ministry of Education and Science of Georgia

1 January 2020 - 10 April 2022

Head of Strategic Development and Innovations Management Department

>>> Main Achievement:

Project: "Development of a qualified assessment and examination system" included in the Open Government Partnership Georgia 2022-2023 (OGP) Action Plan initiated by the Ministry of Education and Science. ([Link](#)).

>>> Working with International Organizations

National Assessment and Examination Center (NAEC) is entitled to develop and implement a new National Assessment Framework as part of the Innovation, Inclusion and Quality project (I2Q), which is implemented by the Ministry of Education, Science, Culture and Sports of Georgia with the support of the World Bank.

NAEC fulfills Component 2 of the project - to Foster Quality Teaching and Learning in General Education, namely by **Developing a National Assessment Framework (subcomponent 2.4)**.

Key goal of the new assessment framework is to support teaching and learning process by introducing e-assessment in selected grades (both on primary and basic level of education), measuring and tracking students' achievements towards the third-generation national curriculum and encouraging evidence-based decision-making. ([Link](#)).

>>> Strategic Vision and Action plans Results:

National Assessment & Examinations Centers' core operational products (Test development and testing/assessment/examination services) are in demand from Georgian government and non-government organizations. Based on this, and considering specific in-house experience, the Center plans to develop and deliver Internationally Qualified Innovative services, that will support country educational reform, support students in the global education market, continually improve existing Products/Services, and invest the generated income into the process of creating new innovative educational products.

To support this vision, the center is developing a forward-thinking educational services development strategy to implement the following reforms:

- National Assessment & Examinations Center's existing Educational Assessment, Testing and Measurement methodology compliance with the modern international Innovative qualified standards.
- National Assessment & Examinations Center's existing operational environment digital transformation to in compliance with international innovative qualified standards.
- National Examination and Assessment center Core Products Quality Management system Development and Implementation;

In the 2020-2021 year NAEC successfully managed to conduct 3 assessment sessions using OAT TAOTesting eAssessment Software. eAssessment sessions conducted in close collaboration between National Assessment of Examination center (NAEC) and the Education Management information system (EMIS) of the Ministry of Education and Science of Georgia.

- The first pilot took place in February 2020. 6 000 students from 59 schools participated in the pilot in order to try-out the items and online delivery platform ([Link](#))
- The second pilot took place from the 26th to 27th of November 2020. considering lessons learned during previous try-out (and failed pilot session in October) in regards the items and online delivery platform ([Link](#)). More than 1000 students from different schools in Georgia took part in the second pilot testing. The testing was done online. Students were given an opportunity to complete test assignments electronically, from home.
- The third Pilot took place from the 1st to the 4th of June 2021. 350 schools from different geographical regions and approximately 8500 students participated. Tests for the Numeracy and Georgian language for the 4th and the 6th grade. The tryout for 4000-4500 participants per single session using TAO Core Edition has been conducted successfully. ([Link](#)).
- 4. Fourth Pilot - May 2022 - 500 school across Georgia - 7000-8000 Students per Session. ([Link](#)).

New Version 2.0 of e-reporting and e-scoring modules have been developed and integrated with TAO platform.

- The E-reporting module generates the reports for students, teachers, and school-based on the data collected from the student responses.
- The E-scoring module enables the human marker to score the student responses collected from TAO testing platform.
- Both modules are ready and tested in the 3rd pilot of the project. Development is In Progress.

Press Releases about Activities:

#[The third Pilot of eAssesement](#)

#[Second pilot of eAssesement](#)

#[First pilot of eAssesement](#)

[Georgia: Assessment for Development - Flip Plus eAssesement Community](#)-

NAEC - National Assessment and Examinations Center - Ministry of Education and Science of Georgia

January 2019 - December 2019

[Business Development Manager - Project, Change and Digital transformation services Expert](#)

1. Organizational core Processes assessment, Analysis, and Synthesis;
2. Organizational Strategy Development and Tactical Recommendations in a written format based on The Strategic Management Maturity Model Interactive Assessment Development (8 Dimensions)
3. Organizational Portfolio Assesment and Project management Office (PMO) Initiation and Development (PHASE1 Implementation and PHASE2 Planning - from chaos to managed order) ;
4. Organizational Project Management Information System (PMIS) Development
5. Organizational Staff PM and Operational Excellence Skeels Gap Analysis and Knowlege to organizational Goals Alignment Theoretical Training and Practical Workshops.

<https://intimes.wordpress.com/map/>

LLC Tenstep Georgia

October 2018 - Present

[Director Of Business Development](#)

We DELIVER BEST-IN-CLASS QUALIFIED PROJECT MANAGEMENT SERVICES ALL OVER THE WORLD and Our effort targeted to Georgia to Benefit and Provide Value for Georgian Economy and People.

LLC TenStep Georgia (Identification Number: 404561817) is a regional partner of [TenStep.com](#). PMI, R.E.P. #1774 and are in the consulting registry of [PMI.org](#)

We start business activity in Georgia and We will Provide to Georgian Market with Our Global Corporate Portfolio Services (<https://tenstep.com>) in the following directions:

1. CONSULTING
2. TRAINING
3. METHODOLOGY Development and Deployment

We are providing wide range of training and consulting services in the field of project management, The Value Add Project Management Office (PMO), Project-based Innovative Learning, and professional and Soft Skills development fields:

Some of our consulting services are, but not limited to:

- 1-Project management methodology implementation and customization
 - 2-Building and running Program and project management offices
 - 3-Assessing project management capabilities and building improving program
 - 4-Project manager competency development, assessing, auditing, and improving
 5. Risk Management Methodology Development, Implementation, and Operational Support.
 6. Innovation and Innovate learning Management Methodology Development, Implementation, and Operational Support.
- ... You can see Details at <https://tenstep.com> and www.tenstep.ge

<https://www.facebook.com/tenstepgeo/>

Public services development Agency. Ministry of Justice of Georgia

August 2011 to January 2020

[HEAD of the PROJECT MANAGEMENT and BUSINESS ANALYSIS Div. R&D](#)

Dep.

- Management and Coordination of the Department Staff Activities
 - (Business Case Analysis, Documenting Business Processes, and writing Technical Reports);
 - Plan, track, Monitor and improve Staff Performance;
 - Perform Lessons Learned Process.
 - [Establishment of project management methodology on the Agency level](#)
- Participation in Organization Management:
 - PSDA Projects Steering Committee Member.
 - ICT Security (INFOSEC) Committee Member;
 - ICT Change Advisory Board Member;
 - BUSINESS Operations and Development Committee Member.

Successfully Completed Projects:

1. Digital transformation and adjustment of Government services in Public Services halls and In partner networks around Georgia – To support the Georgian visa Liberation Process
 2. Issuing Seafarers ICAO Comp. Documents - PSDA Projects with Maritime Transport Agency (<http://www.mta.gov.ge/>) - Full Operations Processing Software Project Manager: (http://europa.eu/rapid/press-release_IP-13-1152_en.htm)
 - [Seafarers' documents on Line verification system \(For all Issued Documents\)](#);
 - [Training Centers and Georgian Seafarers Academy Integration to the Core System](#);
 - Seafarers Medical Centers integration to the Core System.
 - [Georgian Ships Registry Project Manager](#);
 3. Local Governments Technological Support Project (eVillage) - Core operational Software development project, Business analysis Group Manager.
 4. [A project of "Issuance of General Education Documents of the Ministry of Education and Science of Georgia in Territorial Offices of the Civil Registry Agency and Public Service Halls". PSDA Projects with Ministry of Education and Science of Georgia \(<http://www.mes.gov.ge/>\) - Software Development Project Manager](#):
 5. Issuing Diplomatic Accreditation Cards – Business Environment Development Project Manager;
 6. eID Card Contactless Interface (Mifare 1K) Software Development Project, Manager;
 7. Citizens Social Status application in the eID Card implementation Project Manager (Partnership With "AzRy" Ltd);
 8. Public Service Halls and Community Centers Across Georgia - Government Services Implementation and Operations Processes Group Manager.
 9. Public Service Development Agency's (MoJ) [Innovations Lab](#) - "[ServiceLAB](#)" - Development Team Leader.
- >>> A Digital Georgia - e-Georgia strategy and action plan 2014-2018 - Project Participant. http://www.dea.gov.ge/?action=news&news_id=47&lang=eng

Effective, team working principles were implemented with the Agency staff inside the Agency and with partner organizations to improve business processes, products and service quality, according to strategic directions of development of public services. During this period, I was continually in charge of raising the qualification of service staff, conducting theoretical and practical teaching based on the international methodology in the following disciplines:

- Analysis of business processes and establishment as a project assignment;
- Initiation, planning, and management of projects;
- Development and introduction of innovative methods in operational environments and initiated projects.

Trained 25 staff members in 10 Project Management knowledge areas separate training's:

- Project Integration Management
- Project Scope Management
- Project Schedule Management
- Project Cost Management
- Project Quality Management
- Project Resource Management
- Project Communications Management
- Project Risk Management
- Project Procurement Management
- Project Stakeholder Management

Bank REPUBLIC - Societe Generale Group

September 2006 to May 2011

PROJECTS PORTFOLIO MANAGER

- Participate in developing an inventory (comprehensive list) of all POD/ IT/IS projects;

- With heads or other unit leaders examine each project and prioritize it according to established criteria and Organizational Strategy;
- Participate on reevaluating portfolio with the portfolio management team on a regular basis.

Acting as:

PROJECT MANAGER. STUDY Group / ITDEP/POD;

Successfully Completed Projects:

1. Infrastructure Architect. IT Department;
2. Bank REPUBLIC to Societe Generale Group integration Technology project Manager;
3. Participation in the PROCUREMENT process with contractors, to solve contract issues and avoid future problems.
4. Creation of Procurement Request for Purchase and procurement Statement of Work (RFP and SOW) for Contractors.
5. Administration of Projects Procurement contracts to ensure parties contracted performance.
6. Creation of Project Management and Project Deliverable DOCUMENTS and lessons learned records for future considerations.

Successfully completed INFRASTRUCTURE Projects

7. Bank Republic Infrastructure Centralization Projects. IT Architect / Project Manager;
8. Bank Republic to Societe Generale Group Integration project Project MANAGER (IT Part);
9. SBRG Satellite (VSAT) Redundant connection to SG Project MANAGER (IT Part);
0. Bank Republic BRANCHES and ATM Network re engineering and Implementation Projects MANAGER;
11. Redundant Interconnection to local Business PARTNERS Project Manager;
2. BACKUP-RESTORE system project manager ;
3. New Branches (20), SC's (12) and ATM's (110) network, across Georgia, development projects manager

Central Georgian Communications Co Ltd. (CGC) (<http://www.cgc.ge>).

January 2009 to December 2009

BUSINESS ANALYST / PROJECT MANAGEMENT BOARD MEMBER

- INTERNET (xDSL & Optical), VoIP and IPTV Service for organizations and population of Rustavi Development Project.
- New business opportunity feasibility analysis, planning and implementation. - Telecom Company - Central Georgian Communications Co Ltd. (CGC) (<http://www.cgc.ge>).

National Bank of Georgia - www.nbg.gov.ge

March 2001 to September 2006

IT Infrastructure Architect

Infrastructure Architect, IT & Sec. Department.

Participation in Projects:

- NBG Core System Disaster Recovery Design and Implementation;
- High Available Primary and Backup DATA Model Design and Implementation;
- WAN and LAN infrastructure Design and Implementation;
- Realized project graded as Veriras Solutions Best practices: http://eval.veritas.com/ru/RU/downloads/sus/sv_nbg1_ru.pdf

Senior Specialist, Telecommunication Division, IT Department.

Participation in Projects:

- Centralized and Secure Network infrastructure design and implementation Between NBG Central office and Regional Branches;
- Effective Network infrastructure design and implementation Between NBG Central office and Georgian Commercial Banks;
- Infrastructure for Georgian Real time online Payment System (RTGS);

Black & Veatch (UK) Ltd

March 2000 to February 2001

IT Manager

Information Technology Manager

Black & Veatch (UK) Ltd. – AES Telasi Remetering Project.

ICT Consultant from NBG

February 2005 to December 2005

Financial Monitoring Service of Georgia - www.fms.gov.ge - official Consultant from National Bank of Georgia - Information Technologies planning and deployment.

New ICT Infrastructure Development (Core Application, Server and Network Infrastructure).

EDUCATION

ESM Business School - Free University of Tbilisi

September 2006 to August 2008

MASTER OF BUSINESS ADMINISTRATION (MBA) - IT

ESM Business School - Free University of Tbilisi / <http://www.freeuni.edu.ge/?lng=eng>

MBA-IT Diploma - ESM#000223

Accreditation of Central and East European Management Development Association (CEEMAN - <http://www.ceeman.org/>) since 2007.

TBILISI STATE UNIVERSITY, <http://www.tsu.edu.ge/en/>

September 1987 to August 1992

Academic Physics Sciences, ICT Systems Expert, Teacher.

DIPLOMA ID: TSU-U#000291

<http://www.tsu.edu.ge/en/>

PROJECT MANAGEMENT - PMI REP # 2193

2010 to 2011

PMP TRAINING

35 HOUR PMP PREP ONLINE COURSE

www.PMCAMPUS.com - PMI REP # 2193 License PMP35H-V4-UID10280 January 2011

SKILLS

GENERAL MANAGEMENT, ICT Knowledge. PROJECT Management. BUSINESS ANALYSIS. CUSTOMER RELATIONSHIP. Innovation Management, Design Thinking, LEAN. AGILE THINKING and MANAGEMENT. Communication Management. DOCUMENTING (Business and Technical). Football, Skying and Walking in Mountains

<https://intimes.wordpress.com/>

CERTIFICATIONS

Organizational Transformation: Foundation, Implementation and Orchestration Credentials

02-03.2022

<https://www.pmi.org/organizational-transformation>

Organizational Transformation: Foundation, Implementation and Orchestration Credentials

<https://www.pmi.org/organizational-transformation>

<https://www.credly.com/users/giorgi-lobjanidze/badges>

Organization Transformation Foundation Credential

- https://www.credly.com/badges/00669fc2-efee-423e-aad7-d8d65466307e/public_url

Organizational Transformation : implementation Credential

- <https://www.credly.com/badges/ffbf2548-2d0e-4567-b26d-08f276744cf5>

Organizational Transformation : Orchestration

- https://www.credly.com/badges/471b7dab-9760-4453-b506-b1cd090c2d31/public_url

CCL BOOST™ for New Leaders - Giorgi Lobjanidze

CCL Boost™ for New Leaders is a self-paced, online leadership course based on the deep research completed by the Center for Creative Leadership on first-time managers. This online program equips new managers with the leadership skills, confidence, and support needed to effectively transition into a management role.

<https://www.credly.com/users/giorgi-lobjanidze/badges>

Project Management Professional - PMP ID#1462914

October 2011

Project Management Institute - www.pmi.org

<http://www.pmi.org> - Project Management Institute

PMP ID#1462914 / PMI ID #: 992877.

GIORGIO LOBJANIDZE, GEORGIA

<https://certification.pmi.org/registry.aspx>

https://www.youracclaim.com/badges/98d19ab6-16fc-46a8-b186-d992ae615aab/linked_in
<https://www.youracclaim.com/users/giorgi-lobianidze/badges>
<https://intimes.wordpress.com/>

Use Case management

October 2012

The George Washington University - School of Business

2.8 CEUnits - ESI international (<http://www.esi-intl.com>)

Delivering Agile Projects with Scrum

December 2013

The George Washington University - School of Business, ESI International

<http://www.esi-intl.com>

Strategic Management and Innovation - Specialization

May 2016

Copenhagen Business School - <https://www.coursera.org/>

Strategic Management and Innovation | Coursera

<https://www.coursera.org/account/accomplishments/specialization/NGTU8PBAHD68>

Strategic Management and Innovation | Coursera Manage 21st Century Business Strategy -

Develop and implement an innovative business approach in just three courses

This Specialization explores the evolving world of business strategy, focusing on the increasingly important roles of design, user experience, and innovation in shaping competitive advantage. You'll learn about concepts such as goal setting, value creation, global integration, and diversification, and you'll critique classic theories and frameworks in the context of new business realities. In the final Capstone Project, you'll create and defend a holistic business strategy in response to a realistic case study prompt.

Agile and Waterfall Business Analysis Fundamentals

2018

<https://www.udemy.com/>

This certificate above verifies that GIORGI LOBJANIDZE successfully completed the course Business Analysis Fundamentals - 2018 on Jan. 25, 2018 as taught by Jeremy Aschenbrenner | The BA Guide, The BA Guide on Udemy. The certificate indicates the entire course was completed as validated by the student.

<https://www.udemy.com/certificate/UC-E57EXNJV/>

<https://www.udemy.com/certificate/UC-KR44RXLO/>

This certificate above verifies that GIORGI LOBJANIDZE successfully completed the course Agile Business Analysis on Dec. 12, 2017 as taught by Don Hussey on Udemy. The certificate indicates the entire course was completed as validated by the student.

Blockchain and Bitcoin Fundamentals

2018

<https://www.udemy.com/>

<https://www.udemy.com/certificate/UC-RESUE696/>

This certificate above verifies that GIORGI LOBJANIDZE successfully completed the course Blockchain and Bitcoin Fundamentals on Feb. 1, 2018 as taught by George Levy on Udemy. The certificate indicates the entire course was completed as validated by the student.

PROJECTS

Issuing Seafarers ICAO Comp. Documents - PSDA Projects with Maritime Transport Agency

September 2012 to November 2013

http://europa.eu/rapid/press-release_IP-13-1152_en.htm

http://europa.eu/rapid/press-release_IP-13-1152_en.htm

European Commission - Press Release details page - European Commission Press release Brussels, 25 November 2013 On 22 November, the European Commission and Member States recognised efforts by Georgia to comply with international standards on training and certification for seafarers, thus effectively allowing seafarers with Georgian certificates again to work on EU vessels.

eApostile in Georgia

October 2015 to December 2017

http://www.sda.gov.ge/?page_id=7545&lang=en

Goal and Opportunity A

According 9th International Forum on the e-APP (9 and 10 October 2014 Hong Kong Special Administrative Region of the People's Republic of China) CONCLUSIONS & RECOMMENDATIONS 180 Competent Authorities from 22 Contracting States (Including Georgia) have already implemented one or both components of the e-APP. Participants congratulated Georgia that are progressing with the implementation of one or both components of the e-APP, such as the Implementation in production of an eRegister and the planning of issuance of e-Apostilles.

Conference Participants noted the increase in the number of electronic public documents issued around the globe and that e-Apostilles offer the only solution for apostillising electronic public documents. Taking in consideration mentioned above facts Georgia (in face of Country local authority Public, services Development Agency, Ministry of Justice of Georgia) should perform following tasks to reach their goals in this field (and in the Identification Services / Organizational developments as a whole):

1. e-Apostilles (As a electronic document) Design;
2. e-Apostilles Solution (Legal, technical, Operational);
3. e-Apostilles Implementation'
4. e-Apostilles Recognition.

HONORS

Best practices

August 2006

Veritas Solutions Implementation (Disaster Recovery)

http://eval.veritas.com/ru/RU/downloads/sus/sv_nbg1_ru.pdf

PSDA Nominations

GITI 2011- Georgian ICT Development And Cyber Security Event

2. GITI 2011- Georgian ICT Development And
Cyber Security Event (<http://www.ictbc.ge/?17/>)

http://www.myvideo.ge/?video_id=1529791

<http://www.youtube.com/watch?v=3Bx9J6R0hLE>

3 Nominations and Grand PrÃ© Goes to CRA

Personal Responsibility - eID Card International Projects Portfolio Manager - Responsible to Project Integration According modern PM Standards.

The Best IT Agency of the year - 2011;

The Best Information Security Management;

The Most Successful Information Solution (eID Card);

The Best IT Management Entity.

RECOMMENDATIONS

Sesili Verd zadze

August 2019

Head of the Innovations and Research Unit. Service Lab Research and
Development Department Public Service Development Agency Ministry of
Justice of Georgia

This is to certify that Giorgi Lobjanidze (personal number 01003002789) has been working in the capacity of the Head of Business Analysis and Projects Management Division, Research and Development Department of the LEPL - Public Service Development Agency since 16 July 2012 to date.

Effective, team working principles are being implemented by Giorgi with the Agency staff inside the Agency and with partner organizations to improve business processes, products and service quality, according to strategic directions of development of public services.

During this period, he has been continually in charge of raising the qualification of service staff, conducting theoretical and

practical teaching based on international methodology in the following disciplines:

- Analysis of business processes and establishment as a project assignment;
- Initiation, planning and management of projects;
- Development and introduction of innovative methods in operational environments and initiated projects.

Giorgi is employee with high authority and has achieved the following grade in the Agency staff assessment of 2018: The competence fully compatible with the established requirements;

Recommendations given in the field of business analysis, innovations, project management training and projects practical management, leadership of teams working on critically important and innovative products development.

Aleksandre Jejelava

August 2007

Ministry of Education and Science of Georgia

I've known Giorgi for number of years now. We started as colleagues in National Bank of Georgia and went through lot of business cases together. Most recently Giorgi entered MBA program at ESM-Tbilisi where I lead few courses. I know Giorgi as an IT architect with wide and deep knowledge of technology, hard-worker and a bright person. I would enjoy opportunity to work with Giorgi in most challenging IT projects. Oh, yes, and he's one of best in class!

Mikheil Kapanadze

June 11, 2013

Director of IT Development Department, Deputy Head of the Agency at Public Service Development Agency

Giorgi is an open-minded person who gets success because of the ability to see the large picture but never miss the smallest details. Projects under his management are always well-planned. In rare situations when something may go wrong, he never loses control thus motivating other team members to do their best and get success.

Having such a colleague is both important and pleasant, especially in an organization like Public Service Development Agency with highly dynamic nature and projects which are important not only for the organization itself but the country as a whole.

Otar Danelia

October 2009

Minister at Ministry of Argiculture

Mr. Lobjanidze is a highly competent professional with an outstanding sense of Responsibility. Giorgi gas extraordinary organizational skills supported by various academic background and Information Technology expertise.

I had a pleasure to work with him for a short period of time but it was enough to find him as a motivated, confident and organized professional.

Mr. Lobjanidze is a great value to the Bank Republic

George Arveladze

April 2010

Chief Executive Officer at Liberty Bank

Giorgi and I worked at the National Bank of Georgia for several years. While belonging to different teams our tasks intersected very often. Giorgi definitely has an intimate knowledge of his own subject area. However, he is able to grasp the broader picture without ommitting the details very fast, which turns the team work into being extremely effective. Given his friendly, collegiate personality coupled with the above professional strengths Giorgi belongs to very few examples of both successful and effective managers defined by modern management theory.

Lado Gverdtsiteli

Jan 2016 – Jul 2017

Deputy Director Business Development at UGT

First of all, Giorgi Lobzhanidze is a very sociable person and working with him is comfortable. His job approaches and professionalism enables you to grow as an employee, refine existing and acquire new skills, which will definitely succeed for further steps. He is a very open person, very frankness and that's the main dignity of him, accordingly, these employees around him feel comfortable of doing their job.

He is always ready for giving the right advises and directions. Despite the great theoretical and practical experiences, he is always open to different opinions as well. These qualities contribute to his employees to not get locked and to be more open to discussing issues. that attributes encourages their own staff.

During the year and a half, when I used to work with George, I learned and practiced many of his good practices especially in

terms of project management. He is the head of the staff who every day feel about how do they grow up with Giorgi as professionals.

I give this recommendation to him and think that he is one of the best professionals in his case.

Giorgi Rukhadze

February 18, 2013

Software Development Manager, Certified Scrum Professional (CSP, CSP-SM, CSP-PO)

Obvious but true: Project professionals must know how to negotiate. Giorgi's negotiating skills for my point of view are remarkable, with different level of the stakeholders or other PSDA departments.

Giorgi's concepts are: IT is integral to the business, People are assets, Team working and a relationship between team members is the best approach.

We (with my Team) are working together on a Very important Software project and on Business improvement IT Tasks. We always experience excellent and adequate to our very dynamic cases Managerial and Human skills from Giorgi. In our case, we are Colleagues with valuable and recognized benefits for business

Merab Labadze

June 21, 2013

e-Governance, Education, Innovation and Technology Policy Consultant

I know Giorgi from our student years. Recently we have been involved in the advancement of e-Government in Georgia. Giorgi has proved to be not only a high-level professional in the new for the country and demanded field of Business Processes Analysis, but also to have a wider vision of the development of the State Information Systems. His expertise and experience in workflow optimization, systems integration, and project management is an invaluable asset to his growing organization. Giorgi's attentiveness to colleagues and friendly attitude contributes to his respectable reputation of a balanced team leader and trustworthy co-worker.

I recommend Giorgi for challenging jobs and assignments. I'm confident he takes his successful professional biography to new heights and delivers the expected results with full dedication.

David Ramazashvili

October 2013

Deputy Head of IT Department at Ministry of Defence of Georgia

I met Giorgi more than two years ago and I found him as a very good team leader. As a member of Giorgi's team I learned how to build healthy relationship between team members and how to guide and lead them successfully.

Regarding those results what was achieved by Giorgi's team, I consider him as a practical manager in project management and business analyses field and I think that the experience of Giorgi as the manager is highly valuable for any company.

George Keshelashvili

January 2009

CEO at Express Technologies

George is very experienced professional with wide technical knowledge in different IT fields. Georgian Card provides card processing services for Bank Republic - and George's contribution in building of secured and reliable network with Bank was most valuable.

Temur Lortkipanidze

May 2008

Business Development at GREEN PROJECT

I know Giorgi more than 3 years as very strong professional, self-motivated and gifted manager. During it's work in Bank Republic Giorgi was leaving very bright impression as strong IT-expert. The same impression he leaved during period of teaching on MBA in IT in European School of Management - Tbilisi.

I can recommend Giorgi as very powerful professional and manager for any IT-project.

Gogi Kadeishvili

August 2007

Technical Director at Greennet

Giorgi is responsible to bring typical Georgian Bank's IT infrastructure to Societe Generale, that is, european banking standarts. That is, change 90% of Bank's IT infrastructure (servers, storage, network, security, etc.) without interrupting bank business processes. It was my honour to work with him on parts of this very difficult transition process. Besides being skilled IT professional in many fields, Giorgi demonstrated excelent project management capabilities and is definitely capable to perform

strategic planning, building IT team and taking responsibility for tough decisions necessary during transition period

Mariam Khutsishvili

June 2012

Project Manager at Société Générale Group, JSC Bank Republic

I know George, since 2006. At that time Bank Republic started integration process with Société Générale and George played the key role in the number of IT projects withing the Integration program and the projects after its successful completion. Georgi is a highly skilled professional whose diverse abilities enable him to work with multiple levels of stakeholders towards highly successful outcomes. He is a fantastic team player and a team leader, who allows people he works with or supervises to take a great degree of responsibility and personal ownership of the projects and portfolios they manage.

George is very organized, results-oriented person. He has excellent planning and communication skills.

Apart from the professionalism, Georg is a very reliable friend with a great personality.

I would strongly recommend George at any executive position as he could be the great asset for any company with his proficiency in Project Management and Information Technologies

Maka Tkhinvaleli

May 2013

Senior Business Analyst at Financial Analytical Service

During the period I had worked under Giorgi's supervision I can say that he has the best skills as a manager of team and theoretical and practical knowledge to guide persons for success.

As the leader of team and project manager Giorgi gives his co-workers right direction and useful practical advises in order to meet goals and grow up as professionals. Based on his large experience and certified knowledge of management, he is the most valuable leader and manager of this field

PUBLICATIONS

The Innovation Times

From September 2017

The Innovation Times Blog

Personal Blog about Innovations, Design Thinking, Idea generation, Strategic management, Risk Management, Software and ICT Engineering and more and more ...

<https://intimes.wordpress.com>

The Innovation Times